

WHEN ARTMEN

HOME IQ smart home technology

HOUSE TOURS luxe & layered modern organic



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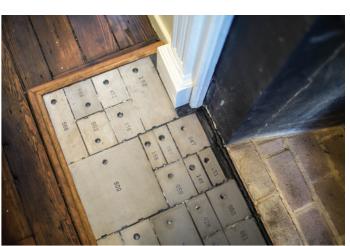
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TIL

 JOIN US IN WELCOMING OUR NEWEST NEST REALTY LOCATION: LAKE NORMAN, NORTH CAROLINA.







Himile



Fall/Winter 2017

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NORTH CAROLINA 7 8 9

NEST REALTY LOCATIONS

VIRGINIA

- 1. Northern Virginia
- 2. Shenandoah Valley
- 3. Charlottesville
- 4. Richmond

5. New River Valley

- NORTH CAROLINA
- 6. The Triangle
- 7. Asheville
 8. Lake Norman
- 9. Wilmington

LETTER FROM THE EDITOR

Greetings!

"There's no place like home," Dorothy famously declared in the 1939 film *The Wizard of Oz.*

As homeowners, we strive to make our homes our own—a space that reflects our personal style, tells the story of our family, pays homage to our passions or travels, and becomes a cozy place to gather for the holidays.

In this issue of *NEST Magazine*, we offer ways to further personalize and beautify your home. Give your nest a refresh with items found in our Trend Alert (page 23), and gain the confidence to choose the perfect rug (page 24). Find design inspiration in our House Tours (pages 10 and 18)—a bold, lavish study in Raleigh, NC, and a subtle, textural home in Asheville, NC. Usher in 2018 in style with our New Year's Eve party planning guide (page 44). And, replicate elements found in our Style File series (page 28), where we visit four businesses who have succeeded in creating crave-worthy interiors.

To further customize your home, many are turning to smart home technology. We dip our toes into this emerging movement in our HOME IQ article (page 14), looking at these new technologies to find out how they can improve the comfort, convenience, safety, and energy usage of your home. While some of these capabilities may feel like overkill, I'll admit, as a brand new parent, being able to dim the lights with a voice command sounds marvelous.

In many ways, your home is an extension of yourself. When you trust your instincts and curate a house filled with personal details that you love, you create an environment that's uniquely you—*a place like no other.*

JASMINE LISTOU BIBLE Editor-In-Chief

+ WE WANT TO HEAR FROM YOU!







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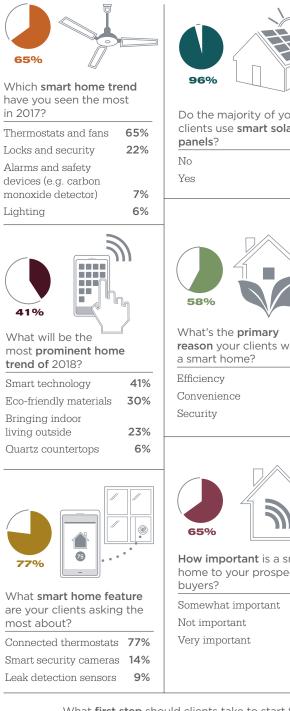
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+ASK A NESTER

Brokers of Nest Realty have their finger on the pulse of home buying trends. We asked them to share their insights into smart home improvements...





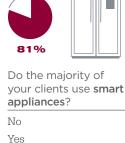
Do the majority of your clients use smart solar 96% 4%



reason your clients want 58% 28% 14%



How important is a smart home to your prospective 65% 31% 4%

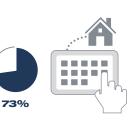




81%

19%

What smart home improvements add the most value to a home? Connected thermostats 65% Leak detection sensors 14% Smart security cameras 14% Smart watering systems 7%



How important is a smart thermostat to your clients? Somewhat important 73% Not important 15% Very important 12%

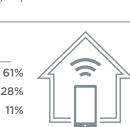


What first step should clients take to start turning their home into a smart home?

Decide what is most important to you and make a priority list Determine your smart home budget

Learn more about smart home technology at NestRealty.com

Confirm your wifi connection is strong enough





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Published Twice Annually in Charlottesville, VA 126 GARRETT STREET, SUITE D CHARLOTTESVILLE, VA 22902 434.566.0121

NestRealty.com/magazine



1. ADORE-A-BULL

Get it?! We're swooning over the entire line of hand-printed clothes for little ones at **Bullpin Apparel**. The thoughtful, humorous, and meaningful children's clothes are screen printed right in Durham, NC, and sold online in their etsy shop. *etsy.com/shop/bullpinapparel*

2. HAPPY HOUR

Named for the venus flytrap, **Flytrap Brewing** in Wilmington, NC, specializes in American and Belgian style ales. The community-centered business partners with various local organizations to raise awareness and financial support for the causes they stand behind. Now that's something we can drink to! *flytrapbrewing.com*

3. CHEERS

In the heart of Virginia's beautiful Shenandoah Valley, you'll find **Barren Ridge Vineyards**. The small family-owned winery was once an apple orchard, and was converted to a grape vineyard and winery in 2004. The eight acres of various grape varieties now include Petit Verdot, Merlot, Traminette, Vidal Blanc, Viognier, Chambourcin, and Touriga. *barrenridgevineyardsva.com*

4. SKATE PARK

Ready for some free wheelin' fun? Head to the **Skate Park at Durham Central Park**. This 10,000 sq. ft. concrete skatepark features launch boxes, stairwells, a street clam, a floating quarter pipe, and an eightfoot trog bowl...we have no idea what any of those are, but it sounds awesome! Helmets and pads are required! *durhamcentralpark.org* BEES KNEES

Stuff we dig!

Your insider's guide to the good stuff! Unique, clever, and downright delicious finds from our Nest Realty locations.





5. EASY DOES IT

Inspired by Southern comfort staples, the **Over Easy Cafe** in Asheville, NC, serves up locally sourced, mountain-grown breakfast daily. Try the lavender french toast or gluten-free ginger spice hot cakes with a purple passion smoothie or mason jar mimosa. *overeasyasheville.com*

6. LIVE JIVE

We love the **Lyric Theater** in downtown Blacksburg, VA, for the screening of independent and foreign films, but we also dig it as a live music venue! The restored movie house was built in the 1930s, and now functions as a non-profit that serves the Blacksburg community. Check the schedule for local and national acts. *thelyric.com*

7. DIVINE WINE

The **5 Walnut Wine Bar** is just our speed. A laid back, casual atmosphere where friends and neighbors gather for a fine glass of wine. The cozy space in downtown Asheville, NC, fills up nightly with live music from local musicians. Check the specials boards for the rotating offerings of \$5 red and white wines by the glass. *Swalnut.com*

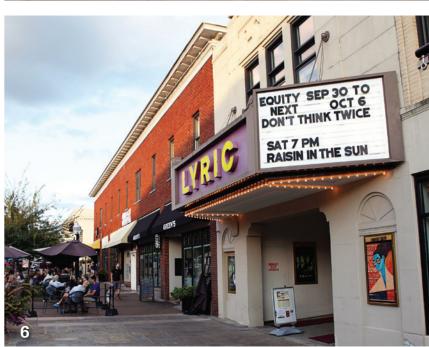
8. FINE ART

Before you even set foot in the Virginia Museum of Fine Arts, you'll be struck by the architectural beauty. Bold lines, green glass, and floating patios are a work of art in themselves. Upon entering the museum, located in Richmond, VA, you'll be treated to a permanent collection of more than 35,000 works from around the world, along with rotating exhibitions. This winter, be sure to visit the Steinlen: Cats exhibition. *vmfa.museum*













9. PLAY TIME!

On West Johnson Street in Staunton, VA, sits a sweet little store named **Pufferbellies Toys & Books**. Owned and operated by mother-daughter team Susan and Erin Blanton, the store carries an impressive array of toys and books for every age. Shop in the store or online, where the toys have been labeled with "Fundamentals of Play" categories: Independent Play, Cooperative Play, Motor Skills, Visual, Creative, Language, Logic, and Music. *pufferbelliestoys.com*

10. SPRUCE UP

What started as a feed store in 1929, The **Roxbury Farm & Garden Center** in Fredericksburg, VA, has been catering to the organic gardener for more than 25 years. Open year-round, the store has an extensive offering of trees, shrubs, grasses, grains, livestock feed, and wine & beer making supplies. The helpful staff has a wealth of knowledge and is always eager to guide you on your next home beautification project! *roxburyfarmgarden.com*

11. RETRO FUN

When it's a cheeseburger and milkshake kind of day, there's no better place than the **Galaxy Diner** in Richmond, VA. This funkadelic spot located in Carytown is a colorful space-age meets retro diner that dishes out breakfast all-day long, along with classic diner fare. 804.213.0510

12.UNIQUE ANTIQUES

On a quiet corner in Christiansburg, VA, you'll find **Antiques on Main**. The sprawling store is filled to the brim with interesting knick knacks, vintage furniture, and a plethora of goodies for history buffs. Prices vary by vendor. Give yourself time to browse through the stalls. 540.381.0539





13. BUILDING BRIDGES

The Bridge Progressive Arts Initiative in Charlottesville, VA, is a dynamic and inclusive organization established to, "bridge diverse communities through the arts." This beloved safe space in the Belmont neighborhood welcomes artists and citizens, joining together in creative interaction. Art shows, workshops, gatherings, performances, and outreach programs are hosted throughout the year, with an understanding and responding to social issues at the core. *thebridgepai.org*

14. AHOY

Step back in time to explore the Battleship North Carolina, moored in the Cape Fear River in downtown Wilmington, NC. Walk the decks and learn the harrowing stories of crew members who served during World War II. battleshipnc.com

15. DING DING

The only thing better than visiting beautiful Virginia vineyards is having a trolley shuttle you there! The **Fredericksburg Trolley Winery Tour** is a five and a half hour guided tour that brings you to four wineries in Spotsylvania County, VA, to sip, relax, and take in the gorgeous scenery, while learning a bit of history. *fredericksburgtrolley.com*

16. CORNER STORE

Harkening back to yesteryear when small markets and bodegas were the standard, **Market Street Market** in downtown Charlottesville, VA, is full of old-school charm. Exposed brick and hardwood floors set the backdrop for this petite grocery store that offers local produce, freshly baked breads, beer, wine, and cheeses. The deli counter offers the best sandwich deals in town. *marketstreetmarket.net*







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12













LUXE+ LAYERED

When it comes to designing spaces, MA Allen makes her own rules. As lead designer at **MA Allen Interiors**, Allen has the freedom to experiment with design, push boundaries, and create magnificent spaces like this burgundy study in **Raleigh, NC.** Designed for the Designer Show House to benefit the Boys & Girls Club of Wake County, Allen was able to bring her signature luxe and layered look to the room.

"For this study, function drove the ship," explains Allen. She wanted to create a cozy space that was a television-free zone—a quiet room that could be used for entertaining, enjoying a glass of wine, and, of course, settling in with a good book. "Holding onto a traditional study feel and twisting it," describes Allen. With a mix of vintage and custom pieces, original artwork, bold colors, and rich patterns, the result is a sophisticated, layered, and eclectic look. Read on to learn some of Allen's design rules.

FIND YOUR INSPIRATION

Inspiration for a space can come from anywhere. For Allen, she travels extensively, scouring markets and sourcing fabrics. She recently flew to Vietnam, where she visited various villages, trekking miles into the hearts of towns with a translator to purchase bolts of their unique embroidered fabrics. Fabrics like these may become what MA Allen Interiors refers to as "map fabrics," a patterned fabric that begins to narrate a room. Colors are pulled from that pattern, and then used in large scale (draperies, furniture) or small scale (pillows, accents). Sometimes the original map fabric doesn't even end up in the room, but there is an undercurrent of cohesiveness that remains. "For this room, the inspiration was actually a pair of shoes," laughs Allen. While brainstorming about this room, she kept coming back to a pair of burgundy heels in her closet that seem to magically go with everything. Trusting her instinct, she decided to envelop the whole room in a lacquered burgundy. Used on the paneled walls, moulding, and bookshelves, "the lacquer gives a rich look and adds drama," says Allen.

TEXT Jasmine Bible + PHOTOGRAPHY Anna Routh Photography

LAYER UPON LAYER

With burgundy acting as the base, Allen added marigold silk draperies and accents of magenta, violet, emerald, and teal. "I use lots of layers—luxurious fabrics and trims. Pops of color hidden in the drapery lining or pillow flange," shares Allen. (A flange is a piece of fabric that extends well beyond a pillow seam; think of it as a border around the edge of a pillow.) "This keeps your eye discovering different textures and colors throughout the room."

RETHINK THE FLOOR PLAN

Rather than floating the vintage banker desk in the center of the room as one might expect, Allen chose to place it right next to the bookshelf. This allows one to easily grab a book from the shelves to enjoy some screen-free time. Flanked by two gorgeous malachite-patterned velvet chairs, this placement permits two people to use the desk with laptops or tablets. It also left enough room for a second seating area, complete with two vintage pony hair print chairs and a chesterfield sofa. A family friendly fabric with channel back stitching was used on the sofa, foregoing the typical leather tufting. The relatively small room ends up with comfortable seating for seven.

PROPORTION MATTERS

When working with vintage pieces like the hand-knotted linen on linen Soumak rug, you can't specify the exact size, you just have to work with its existing dimensions. Placed in the center of the room, this magenta patterned rug works well with the proportions of the room, allowing approximately 12 inches of hardwood to show on all sides. Don't worry about objects fitting entirely onto the rug—the desk and chairs float from the rug to the hardwood floors without issue.

LOOK UP

Allen emphasizes the importance of the ceiling, or "fifth wall." In this room, "If we had left the ceiling white, it would have stood out and brought down the entire aesthetic," she explains. Instead she took the opportunity to add yet another pattern—an emerald latticework wallpaper that draws the eye up. "When you are creating a jewel box effect like this room, every surface needs attention."

To connect with MA Allen, visit maalleninteriors.com















HOME TECHNOLOGY

When we hear the term IQ (intelligence quotient) we usually think of the test that measures a person's cognitive and intellectual abilities. But can our homes have an IQ? Can our homes themselves be smart? Alexa sure thinks so!

Like it or not, technology has permeated into nearly every facet of our lives—so why not our homes? We dig into some of these new technologies to find out how they are attempting to make our homes smarter and our lives easier.

Let's start at the beginning. What is smart home technology? A system or device is defined as "smart" if it possess the ability to be monitored and/or controlled from a computer or mobile device. These systems aim to improve the comfort, convenience, safety, and energy usage of a home.

What are some of the capabilities of smart home technology? View our illustration to the right.

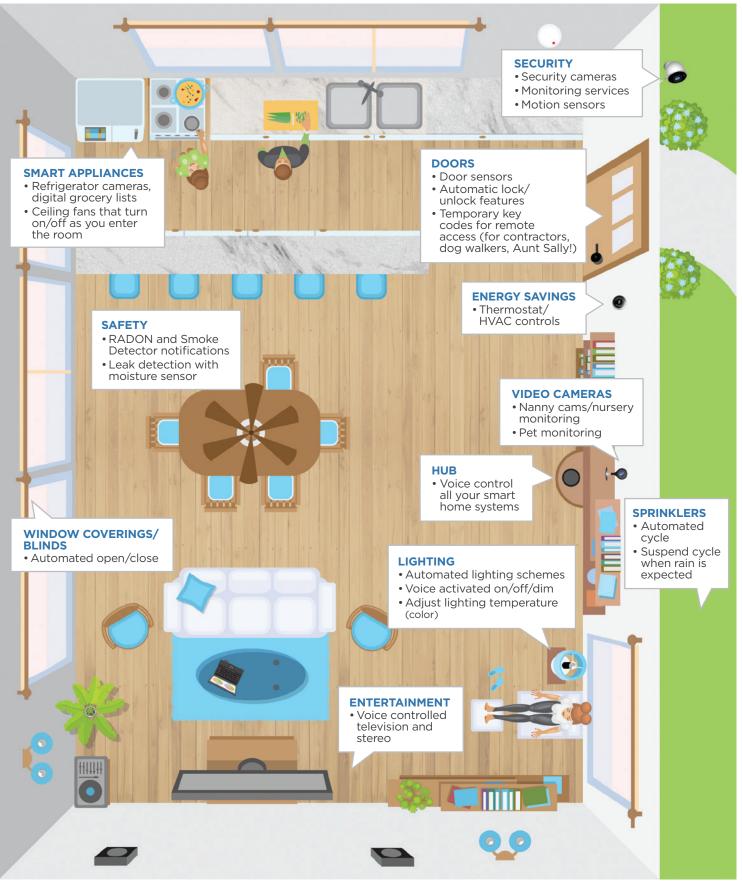
Homeowners utilize these systems for different reasons, but security and energy management are among the most significant. According to a recent study from Houzz, "New smart systems or devices are most likely to appear as part of home security or safety upgrades, followed by entertainment, climate, and lighting upgrades. That said, smart thermostats are the single most popular smart device in a renovated home." In the same study, which was conducted in collaboration with CEDIA (an international association whose members design, manufacture and install technology for the home), 45 percent of homeowners who are in the midst of renovating their homes opt to integrate smart features.

All of this technology can feel overwhelming and leave you wondering where to begin. We've broken down some of the most popular systems into categories.



OF HOMEOWNERS WHO ARE IN THE MIDST OF RENOVATING THEIR HOMES OPT TO INTEGRATE SMART FEATURES.





+ ILLUSTRATION Lani West

READY TO BOOST YOUR HOME'S IQ? HERE'S A BREAKDOWN OF SOME OF THE MOST POPULAR SYSTEMS:

Integration

To put it simply, this is the software that allows you to "talk" to your devices. Amazon has Alexa, Google has Google Assistant, and Apple has Siri. These three popular integration programs allow you to use voice commands to operate your smart systems. Speaking to these, you can perform web-based queries, play media, and control smart home devices. If This. Then That. or IFTTT. is a free web-based service that connects to your smart devices and creates commands or "recipes." For example, if the front door opens, then the hallway light turns on. When purchasing the smart systems explained below, you'll often see "compatible with Alexa, IFTTT, etc." Keep an eye on this to ensure that your system will connect with your hub/controller.

Hubs and Controllers

These are the speakers that receive your voice commands, and work with your integration system (Alexa, Siri) to complete your task or query. Others not listed include the Control4 and WinkHub.

a. AMAZON ECHO

\$99, amazon.com Amazon's original bluetooth speaker that utilizes Alexa. You are able to play music, podcasts, etc. from Amazon media through this speaker.

b. ECHO DOT

\$45, amazon.com

Echo Dot is another gateway to Amazon's Alexa system. This is the cheaper and smaller version of the Echo. It can be connected to your home speakers, which is great since the sound quality of the Echo Dot is poor.

c. GOOGLE HOME \$130, walmart.com

This allows you to utilize the Google Assistant system.

d. WINK HUB 2

\$99, amazon.com This hub links to an array of devices and is PC Mag's current Editors' Choice for home automation hubs. "It's the most reliable, widely supported hub we've tested."

• APPLE HOMEPOD (not pictured) Coming to the market this winter, the HomePod is slated to take the listening experience to a new level with its powerful speaker, compatibility with Apple Music, and Siri voice command.

Security Cameras

While these cameras offer a high level of security for your home, they can also be used to monitor pets and children.

e. NEST INDOOR CAMERA \$163, amazon.com This 24/7 live video camera has a 130 degree wide-angle view and night vision that allows you to look after your home day and night. When the Nest Cam detects activity, it can send a phone alert

or email with a photo of the event. A built-in speaker and microphone let's you talk and listen—tell Fiddo you'll be home soon, and to get off the couch!

f. NEST OUTDOOR CAMERA

\$157, amazon.com This outdoor version is essentially the same camera as the indoor Nest model, but with a weatherproof enclosure and power cord. g. TEND SECURE LYNX INDOOR \$58, amazon.com

This camera also has two-way audio, motion detection and instant alerts. Intelligent facial recognition software to choose who your camera recognizes. Night vision allows monitoring in complete darkness.

Locks and Security Systems

h. AUGUST SMART LOCK

\$199, amazon.com This lock works with your existing deadbolt and installs quickly to the inside of your door, allowing you to control your front door with your smartphone or voice command. You can grant or restrict access to visitors anytime. You can set it to automatically lock your door as you leave, and unlock as you return.

Thermostats

i. NEST THERMOSTAT-3RD GENERATION LEARNING THERMOSTAT \$249. nest.com

The popular Nest Thermostat is now in its third generation with sharp display, and energy efficiency improvements. Use the thermostat for one week, and it will program itself to automatically adapt to your life and the change in season.

Kits

These kits allow you to enter into the smart home technology world on your own (without professional installation.)

j. ABODE HOME SECURITY STARTER KIT

\$299, goabode.com This kit includes a gateway (hub), two door/window sensors, one remote keyfob, and one motion sensing camera. This set up supports up to 160 connected devices, allowing you to easily expand your range of tasks. Additional items can be bought separately.

 k. SMARTTHINGS BY SAMSUNG \$249, shop.smartthings.com This kit includes a hub, two door/ window sensors, one motion sensor, and one outlet control. Monitoring service connects with Affirm, and starts at \$22/month. Compatible with hundreds of smart devices. Additional items can be bought separately.

Smart Appliances/Accessories

- I. L SERIES CEILING FAN BY HAIKU \$550, haikuhome.com This fan can detect when you enter and exit the room and automatically turn on/off. Exceeds Energy Star requirements for ceiling fans.
- m. SMART LIGHT BULBS BY SYLVANIA

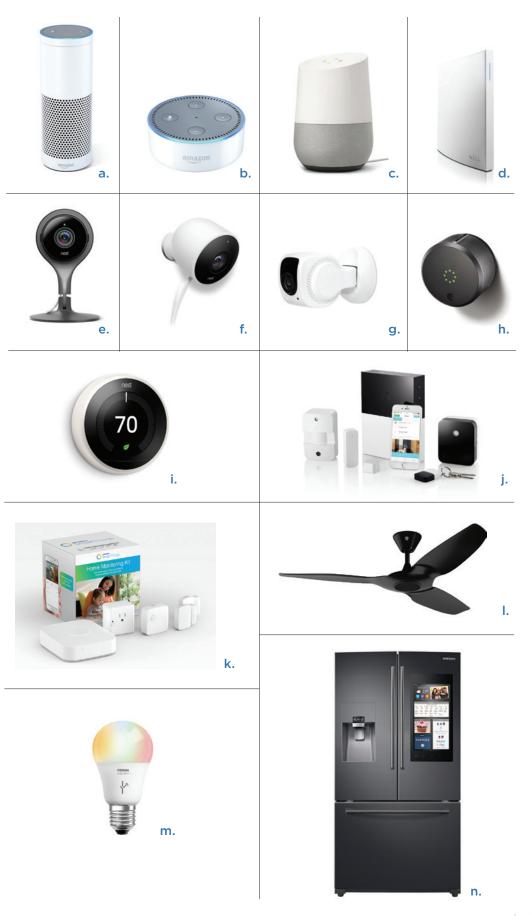
\$39.99/ bulb,

shop.smartthings.com A singular bulb that can be set to any color in the rainbow including white, from a warm 1900 Kelvin to a vibrant 6500 Kelvin. Controlled by your smart phone or hub, you can even set lighting schemes for a bright craft night or dim romantic dinner.

n. REFRIGERATOR HUB BY SAMSUNG

\$3,499, samsung.com

Three cameras inside allow you to peek inside your refrigerator from anywhere. Use the touchscreen on the door to create a shopping list that you can access remotely, and get expiration notifications.



MODERN NORGANIC

TEXT Jasmine Bible + PHOTOGRAPHY Thom Gaines, Outside In Photography





After designing residential spaces, commercial spaces, optical retail, and showrooms for High Point and Las Vegas, by the time interior designer Gini Crowder-Marshall arrives home, she's ready for a tranguil oasis.

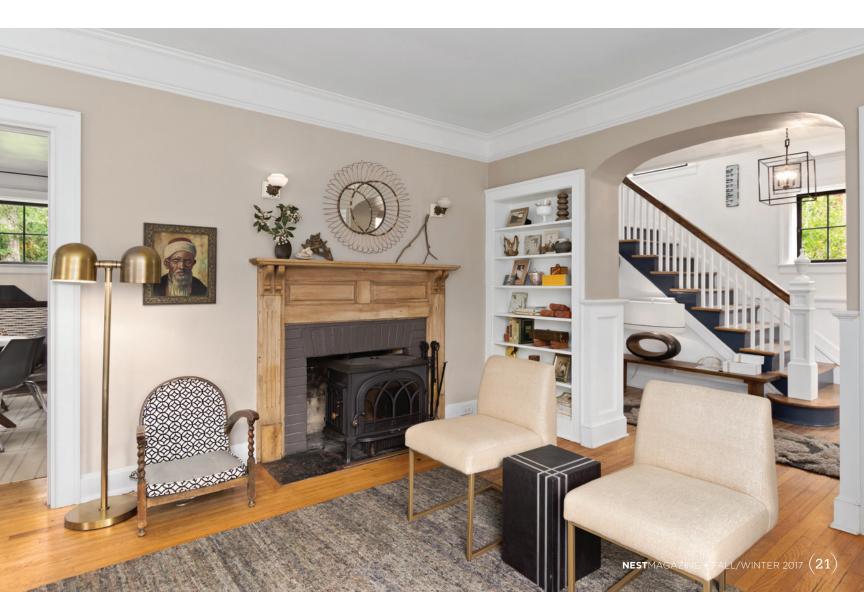
The owner and principal designer at **HIVE Interior Design**, based in Asheville, NC, gave us a glimpse into her own home, located in the historic Montford neighborhood.



From early childhood, Crowder-Marshall knew she wanted to be an interior designer when rearranging the furniture in her family home was a regular occurrence. After receiving her Bachelor of Fine Arts from St. Mary's College of Maryland, she spent time in Europe working as a manager for a large store that specialized in high-end antiques, and cut her teeth running the store and creating displays. She's gone on to become an in-demand designer in North Carolina, Nevada, and California. "I've loved every job! And I've never once doubted my career choice," she gleefully shares. A healthy obsession with textures and patterns has kept her intrigued all these years.

Crowder-Marshall now balances between 15-18 clients at a time, with a mix of commercial and residential spaces. "After spending so much time with so many patterns and colors, it's important for me to come home to a calm and serene space," explains Crowder-Marshall. For a bit of respite from the stimulation overload, Crowder-Marshall has chosen a calming, pastoral palette for her historic 1929 home. "There is minimal color inside, the only color comes from the outside," says Crowder-Marshall, who is an avid outdoor enthusiast. The vibrant greens, lush foliage, and an abundance of natural light spill in through the French-style casement windows.

The large bay window at the front of the house is unusual for the era of the home, and was a main selling point when the Crowder-Marshalls originally purchased. Below the bay window sits a re-upholstered 1959 Henredon sofa, originally manufactured in North Carolina. Adjacent is the supple Le Corbusier leather sofa, which plays nicely with the Caracole coffee table. The sleek modern lines of the coffee table offer a nice juxtaposition to the fur throw and soft rug below. "I took a very textural approach with this room. I wanted to bring organic elements back in," says Crowder-Marshall.



+ SPACES

Throughout the rest of the home, Arteriors light fixtures play a starring role. In the entry, an Arterior chair brings a bit of humor into the home, "we call it our ramen noodle chair," laughs Crowder-Marshall. In the kitchen, a bank of windows draws the eye through the space. Marble countertops and satin nickel hardware reflect the natural light. For the draperies in the dining and living room, a natural fiber linen was chosen. "I can still remember the first time I touched linen," recalls Crowder-Marshall. She uses linen for all of the family's bedding, for its quality and feel, adding, "wrinkles are part of the beauty."

To connect with Crowder-Marshall, visit hivedesignco.com





Matte Black



I. Eat Your Heart Out Izon Flatware Set 5-pc. Matte Black by Threshold™ \$19/set | target.com

2. Bold Beats Beats by Dre Wireless Headphones in Matte Black \$199 | bestbuy.com

3. Sink - Sational Matte Black Trinsic Pull-Down Kitchen Faucet by Delta \$340 | build.com

4. Classic Connection Crosley Kettle Classic Desk Phone \$54 | simplymodernfurniture.com



5. Walk on the Wild Side Roca CC Mosaics Black Matte Glazed 2X2 Hexagon Mosaic 12"X12" \$3.45/sg ft | americanfastfloors.com

6. Don't Box Me In Blox Rectangular Galvanized Charcoal Planters \$55-\$80 | cb2.com

7. Beat H Fitbit Alta HR in Black/Gun Metal Stainless Steel \$179 | fitbit.com





6.

TREND ALERT:



TAYLOR VON HERBULIS

While the color black has always been in style, matte black is the current rage! The soft finish brings a new level of subtle sophistication. Bring these bold yet refined items into your home!







The first rule when it comes to finding the right rug for your room is that there are no hard and fast rug rules. Each room is different with varying shapes and uses. So we've created these pro tips to help simplify the selection process.

1. DETERMINE THE ZONES

How many ways will the room be used? A single room can be used for multiple purposes. If your living room operates as both a gathering place, home office, and playroom—you can use different rugs to anchor and define different spaces in the room.

2. MEASURE

Measure the overall length and width of the room. If there are two or more zones, record the dimensions of each area. If the room is oddly shaped or has angled walls, measure the largest rectangular area inside the room.

hallway	living	



	living



3.80% RULE

Search for rugs that are 20 percent smaller than the measurements you found. For example, if the room is 16' x 20', look for rugs that are in the 12' x 16' range. For most spaces your goal will be to cover enough of the room so that your rug will run underneath at least the front legs of the furniture. For dining rooms, you will want all legs of the furniture but allow some space between the rug and walls to avoid a carpeted look.



4. SOURCE YOUR RUG

Browse the selection at your favorite local design store. If you can't find the right size or style, turn to some of our favorite online sources: Wayfair, Rugs Direct and Overstock. Online sources typically offer the most variety of size, pattern and color. Take advantage of the many brand and product reviews to find the best option for your home.



BOLD COLORS IN TRADITIONAL PATTERNS

Christophe Blooming Pink/ Orange Area Rug, 8' x 10', \$227, wayfair.com



HEAVILY TEXTURED NEUTRALS Spangle Sequined Triba

Spangle Sequined Tribal Stripes Tassel Rug, 5' x 8', \$258, rugsusa.com



FAUX ANIMAL HIDES Loloi Rugs, Grand Canyon in Coffee/Ivory, 5' x 6'6", \$239, rugs-direct.com



COLORFUL MORROCAN Berber Moroccan Diamond Rug In Ivory, 5' x 8', \$180, rugsusa.com

Bonus Tips:

Is there a way to incorporate a feature rug if I have wall to wall carpet?

Consider "layering" a bolder statement rug on top of your neutral carpet. Keep in mind, when placing a rug on top of carpet you will be unable to use a mat underneath to hold your rug in place, so make sure it fits under the front legs of all of your furniture to hold down the edges.

What rug should I use in my living room?

For high traffic rooms and areas, consider outdoor rugs. The durable material can be a great option, even for indoors. Outdoor rug manufacturers continue to expand the pattern and style options.

MEDITERRANEAN

+ STAUNTON, VA

• FIRST • IMPRESSIONS

> SO MAKE IT A GREAT ONE!

NOR Copy this look to enhance your curb appeal!



FRONT DOOR

This solid mahogany door commands attention and ups the drama. If the natural red tone of the mahogany doesn't go with your color scheme, we'd recommend a colored stain rather than paint, allowing the grain of the wood to remain visible.

Arch Top w/ Surround Mahogany 1/2 Lite Solid Wood Entry Door, \$5,994, saferwholesale.com



GREENERY

Boxwood bushes are ideal for creating a clean, elegant look. This dense evergreen shrub can be shaped into various evecatching shapes. Regular watering and partial sun is best. Head to your local nursery to learn about what will work best for your yard.



SCONCES

Hammered champagne glass and ornate scroll detailing give these sconces a Mediterranean feel.

Casa Seville Iron Scroll 18 1/2" High Outdoor Light, \$99, lampsplus.com



PLANTERS

At only 15lbs, these fiber urns are far easier to move than their stone counterparts. Use two to flank your front door, filled with cascading layers of plants and flowers.

> 20" Fiber Stone Patio Urn by Christopher Knight Home, \$43, target.com



PAINT COLORS A vibrant blue-green front door brings life to this neutral home. Black shutters keep the overall effect grounded, while the peach alcove offers a cheery dose of unexpected color.



KELP FOREST GREEN (2043-30) Benjamin Moore



SUMMER PEACH TREE (088) Benjamin Moore







While it may not be feasible to create an ornate arched entry like this at your home, you can create an elegant walkway with pavers. Meant to emulate the look of hand cobbled stone reminiscent of ancient Rome, these concrete pavers lend a bit of Old World charm.

PAVERS

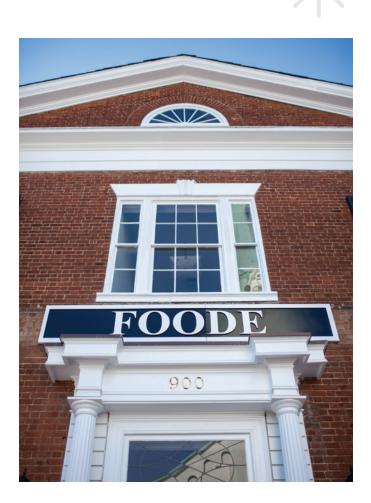
Marseilles 7" x 7" Silex Gray Concrete Paver, \$454/pallet, homedepot.com

Benjamin Moore



DESIGN INSPIRATION FOR YOUR OWN STYLE FILE!

In this installment of our Style File series, we offer you four dapper establishments that may provide design inspiration for your home. Soak in the beauty of each of space, find an element you love, and replicate that in your own home!

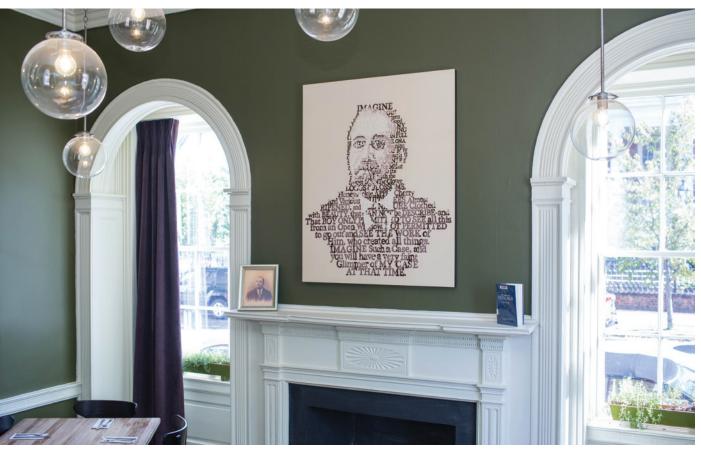






We've been a fan of Foode since their early days in 2011, when they occupied a petite space on Caroline Street in downtown Fredericksburg, VA. Founders Joy Crump and Beth Black developed an incredible menu and a loyal following. Growing out of their existing space, they set their eyes on the former National Bank Building, a historic space where Abraham Lincoln once visited, and slave John Washington lived before escaping and penning his memoir. Undergoing a massive historic renovation, what now exists is a stunning 100-seat restaurant, including seating inside the bank vault. The beautiful space mixes traditional hardwood floors and intricate mouldings with contemporary fixtures and a sleek bar. Embrace the freedom to mix styles and eras in your home. **■** *foodeonline.com*







The Brow House

We're smitten with the bright and airy Brow House in Charlottesville, VA. Residing in the historic Coca Cola building, the eyebrow, waxing, and skincare boutique is sparse yet impactful. The simple palette of pink, gray, and white feels soft and feminine without being cutesy. Designed by owner Brooke Fossett, the less-is-more approach gives every object a level of importance. The clean lines of the blush-colored sofa mix perfectly with the hairpin legged coffee table and low-slung accent chairs. Funky artwork is found throughout. Our favorite moment of whimsy occurs in the powder room where bright eyed wallpaper adorns the walls. A small half-bath in your home is the perfect space to experiment with a fun wallpaper or bold colors. waxcharlottesville.com



+ PLACES













Ruth & Ollie

A cheerful mingling of bright and bold colors greets you at Ruth & Ollie, an interior furnishing boutique in Richmond, VA. Owners Mike and Kat Liebschwager fill the shop with things they love and make them laugh. Unique, quirky finds sit beside tailored leather pieces. Oversized light fixtures, large-scale artwork, and an impressive array of pillows are scattered throughout. To keep the delicious choices from being too overwhelming, styled vignettes are staged throughout the store, making it easy to replicate the same look in your own home. Home consultations are offered through Ruth & Ollie, while complete interior design services are fulfilled by Kat Liebschwager Interiors. **T** *ruthandollie.com*











+ PLACES



Redwood & Co.

As you stroll down Beverly Street in Staunton, VA, charming window displays will draw you into Redwood & Co. The vibrant boutique carries furniture, decor, gifts, bath, and body products. Redwood's own line of soaps and candles leaves the entire store sumptuously fragrant. Lovingly curated by owners Mark Wilkinson (pictured) and Chris Wood, each piece has a playful, energetic vibe. If your rooms could use some livening up, there are plenty of colorful elements to choose from. **B** *shopredwoodandco.com*

















RICHMOND IS LEADING A NATIONAL PUBLIC ART MOVEMENT



+ TEXT Aaron Bible

As you walk around downtown Richmond, VA, you've probably noticed some remarkable new public art springing up around town. In 2012, a giant, looming head was added to the new police station, called "The Thin Blue Line." Seven-foot steel rings, titled, "Path Unraveled," reside on the iconic riverfront, and there are incredible murals popping up every day. There's a revamped public policy and reinvigorated support for the arts in this reimagined mid-Atlantic city that is bringing inspiration to visitors and residents alike.

Richmond is just one of more than 350 cities nationwide that earmarks one percent of the budget of every capital improvement project over \$250 million, be it a new library, fire station, or other public building, into a pot of money that goes to fund public art. In place since 1997, 27 states across the country have something similar, but Richmond has become known for its passion for the project.

"We have amazing art here in Richmond," says Ellyn Parker, Public Art Program Coordinator for the City of Richmond. "Most recently our newest monument is a memorial to Civil Rights leader Maggie Walker, the first African American woman to own a bank here in Richmond."

The Maggie Lena Walker Memorial Plaza by artist Antonio Tobias "Toby" Mendez, was completed in 2017 to the tune of more than \$1 million. The 10-foot bronze stands on a 40-inch pedestal surrounded by depictions of some of her many accomplishments in a timeline on granite benches. Crowds gathered to celebrate the unveiling of the statue.



In September 2017, the City of Richmond adopted a new public art master plan, continuing the one percent for the arts policy, but also offering new guidelines and more funding opportunities for local artists. "In this way, art becomes more than two dimensional, it's an opportunity, it promotes tourism, and creates jobs," Parker says, adding that the city, and by default the people of Richmond, now owns more than 44 sculptures within its boundaries. Not to mention almost countless, aweinspiring murals.

"The mural scene is very big," she says of the giant-scale works of graffiti-inspired public art, "and last fall we installed The Path Untraveled on the south bank of the James River at the end of our fantastic new T Tyler Potterfield Bridge."

"Art is a hot button topic nationally, and we're moving the conversation forward through positive things," Parker says of her fair city. "And as our art scene grows, tourism grows. It does a lot more than make things pretty—it's really inclusive. It's a demonstration of artistic and aesthetic excellence, in an inclusive way that engages the community and grows our economy."

Richmond also enjoys an incredible art festival each fall called Inlight, as well as the annual Folk Fest. We're adding both to our calendars!



PHOTOS: (*OPPOSITE PAGE: CLOCKWISE FROM TOP LEFT*): MAGGIE LENA WALKER MEMORIAL PLAZA, COURTESY OF TOBY MENDEZ; CROWDS GATHER AT THE MAGGIE LENA WALKER MEMORIAL DEDICATION CELEBRATION, COURTESY OF OAKWOOD ARTS; MURAL AND "PATH UNRAVELED" STEEL RINGS, COURTESY OF ELLYN PARKER, CITY OF RICHMOND; "THIN BLUE LINE" SCULPTURE AT POLICE STATION, PHOTO BY SUSAN KALERGIS. (*THIS PAGE*): GRAFFITI-INSPIRED MURALS, PHOTOS BY SUSAN KALERGIS.



PROTECT YOUR PIPES

 Insulate your pipes so they're not exposed and susceptible to freezing. These are often found in the basement, crawlspace, or attic, but can also be inside walls between the interior and exterior of your home.

 Disconnect garden hoses so the remaining water inside doesn't freeze. If possible, shut off and drain water from the pipes leading to the outside faucet.

TEND TO YOUR FIREPLACE

Hire a chimney sweep so it's cleaned out by a professional. You don't want to light anything on fire that you didn't intend to!

- Check for any visible damage. A rule of thumb—if there is a crack in the face of the fireplace that's larger than a finger, you'll need to have it repaired by a professional.
- Inspect the damper and gasket material/ sealing to ensure you're blocking out the cold from coming inside.



SAFETY CHECK

- Replace the batteries in all smoke alarms and carbon monoxide detectors.
- Check for frayed wires on electrical devices, and replace as needed.
- Repair outdoor steps and handrails to make them safer in the ice and snow.



BLOCK OUT

- Caulk around trim and baseboards.
- Install door sweeps.
- Use foam outlet protectors or install a soft-rubber gasket below the cover.
 Be sure to turn off power at the circuit breaker before you begin.
- Check your attic's insulation. The majority of heat loss typically occurs via openings in the attic.
- Be sure to remove window-mounted AC units.

+ DISCOVER







READY YOUR ROOF

- Ice can form on your roof and prevent melted snow from draining, resulting in damaged shingles, roof leaks, and home interior damage.
- Clean your gutters so the melted ice water can flow somewhere.
- Insulate your attic so the warm air can melt the snow.
- Seal up the entrance to your attic by adding a weatherstrip, so cold air doesn't enter into living spaces.

CHECK YOUR HVAC

- Change filters to ensure you get the most out of the system.
- Check ductwork for damage and clean if needed.
- Make sure maintenance on your furnace is up to date.



BRING IN THE OUTDOORS

- Bring all outdoor plants inside before the weather drops below 45 degrees.
- Clean and store outdoor power equipment (lawnmower, weedwacker, etc.).
- Store outdoor grills in your garage or basement, or purchase a cover to protect them.

MEET THE MAKERS

When Erin Till first caught a glimpse of Sarah Grinter, Grinter was single-handedly hauling an antique armoire up a flight of stairs and into her apartment to restore. Till immediately knew they would be great friends. Four years later, they are not only friends but business partners as well. The pair co-own S.G. Woodworks. a fine furniture restoration, preservation, and modification shop in Richmond, VA. Housed in a refurbished 1924 auto mechanic shop, the team lovingly brings neglected or well-worn pieces back to life. We sit down with the pair to find out more about their passion for wood, textiles, design, and the furniture pieces that result.

An ever-learning craftsman, Grinter earned her Bachelor of Fine Arts with a focus in furniture construction from Richmond's Virginia Commonwealth University, while also studying under well-known woodworkers, attending workshops, and refurbishing discarded furniture in her free time. After graduating, she honed her craft working in an upholstery shop, and ultimately opened her own furniture refurbishing business, S.G. Woodworks, in 2004.

When Till arrived in Richmond, she came with a deep love for furniture from an aesthetic standpoint. She previously worked at Quinn's Auction Galleries in Falls Church, VA, after earning her Bachelor's of Arts in English Literature from the University of California at Irvine. She possessed a knowledge of designers and styles, but wanted to understand the technical artistry behind furniture building. She convinced Grinter to allow her to work at S.G. Woodworks, helping to restore a vintage sofa she had purchased for \$12.50. Till ended up working alongside Grinter for another two years on various projects, and when Grinter decided it was time to take



* ERIN TILL & SARAH GRINTER, Furniture Restorers



S.G. Woodworks to the next level, she knew Till was the ideal co-owner. Grinter shares, "We work so well together—we posses the same work ethic and ambition."

With two woodworkers at the helm, the company is now able to collaborate with a variety of residential and commercial clients. Working on different projects week-to-week from concept to completion keeps things interesting and satisfying. "It's like a great recipe—starting with the ingredients (fabric, wood, thread, etc.) and getting to have a meal at the end (a finished piece of furniture)," says Grinter.

In our current world of fast fashion and bargain designer knock-offs, it's refreshing to meet a pair of artists who are committed to maintaining the integrity of a beautifully designed piece, and utilizing its longevity. "Our favorite projects are those that tell a story," Grinter explains. Till continues, "Getting to help restore heirlooms and maintain them-keeping those pieces alive for the next generation." The team is passionate not only about honoring the past, but breathing new life into each piece of furniture and the overall space in which it resides. They keep abreast of current trends and options, visiting textile houses locally and internationally. "Design permeates into everything about our lives. We are constantly searching for inspiration to add to our visual repertoire," says Till.

These makers encourage you to keep your eyes open! Whether at an auction house, yard sale or thrift store, be on the lookout for vintage furniture with good bones. With a bit of creativity when it comes to fabric choices, you'll be amazed at what an heirloom piece can become. **D**

To learn more about S.G. Woodworks, visit sgwoodworksrva.com

MEET THE MAKER

In a cavernous old warehouse in Staunton, VA, sits rows upon rows of beautiful reclaimed wood planks, dusty tiles, and old window panes. It's here that we meet Jim Morgan of **Tall Cotton Supply**. This treasure trove of salvaged goods belongs to Jim and his wife, Chloe, who co-own the company.

Morgan's vibe is effortlessly cool reminiscent of a bygone era. His style is in sync with the trade he's chosen. He's preserving a bit of history and honoring simpler times when meticulous care and attention were evident in the construction of structures. A time when true craftsmanship reigned supreme.

While Morgan is modest about giving himself a specific title, we're calling him a salvager, reclaimer, designer, craftsman, and above all, an artist. His passion for creating things by hand began early in life. Morgan's grandfather had a tidy woodworking shop that was attached to his garage where he showed Morgan how to create wooden toys, and his father sparked his interest in antique furniture and restoration. By the time Morgan was 17, he was buying vintage pieces, restoring them, and selling them locally. He eventually went on to work for an antique shop and salvage company in Brooklyn, New York. After four years, he was ready to go out on his own, and in 2008 Tall Cotton Supply was formed.

The company quickly developed a niche for salvaging finishes from city buildings. "We

salvage refined goods," explains Morgan, "It's more than just hardwood floors, but paneling, tile, mirrors, windows, marble, glass, wallpaper—anything on the surface." Morgan and his crew will travel to New York, Maryland, Pennsylvania, even as far as California. He fondly recalls a particularly cool salvage job in Zanesville, Ohio, for The American Encaustic Tile Company. The corporate offices were essentially a showroom, each office highlighting a different tile, and Tall Cotton Supply was able to salvage thousands of square feet of tile.

So what happens to all this salvaged goodness? In the case of The American Encaustic Tile Company, the tiles made their way into dozens of projects: a restaurant in Brooklyn, a residential bathroom in upstate New York, and even Morgan's own bathroom in Staunton. VA. Other items have become the floors in bars. residential front doors, pool decking, tiled bathrooms and entryways, mantles, and sunrooms. If you can imagine it, Morgan can supply the goods. Beyond the straight salvage and resale of these elements, Tall Cotton Supply offers full design-build services. From concept to design to complete execution, Morgan can aid clients through the entire process. This can be small scale projects like a custom table to a complete renovation of a bathroom, kitchen, or even an entire home.

To learn more about Tall Cotton Supply, visit tallcottonsupply.com.

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+ JIM MORGAN, Artist

NEST MAGAZINE'S Party guide: Nye



THROW A FUN AND FESTIVE PARTY TO RING IN THE NEW YEAR!

We've rounded up your party essentials...

CH

EERS

Shout it out with these giant gold letter balloons. Sold individually, you can spell out CHEERS, NYE, PARTY, or 2018! Each balloon is 35" tall and approx 21" wide, so be sure you have a large wall to display them in front of.

Giant Gold Letter Balloon, *\$9, partycity.com*

These mini sparklers are ideal for placing on top of a cake or cupcakes, or handing out to your guests to light at the stroke of midnight!

Mini Gold Sparklers, \$5/set of 20, partypacks.com

SPARKLERS



This swoon-worthy Cleopatra bar cart sets the stage for a swanky soirée! The three shelves allow plenty of room for champagne, ice buckets, glassware, and mixers.

BALLOONS

Cleopatra Bar Cart by Safavieh, *\$247, target.com*

PINWHEELS

Paper pinwheels are an easy way to make a huge statement. Layer them together as a focal point, or use clear fishing wire to hang them individually from the ceiling.

Pinwheel Decorations in Fancy, *\$31/set of 8, beau-coup.com*

BOTTLE OPENER

You'll use this cutie on NYE and every event thereafter! Give them out to your guests as party favors!

Gold Cheers Bottle Opener, \$3, beau-coup.com

GARLAND

These fun geometric gold triangles could be draped on a wall, or hung at the front of a table or mantle.

Gold Triangles Garland, \$12, harlowandgrey.com

To really step up your game, set up a photobooth! There's no faster way to bring out your guest's silly side. Purchase a gold, silver, and black foil fringe curtain, then create an angled ombré effect by cutting out a large upside down "V" pattern in the gold and silver layers.

GOER 3.2 ft x 9.8 ft Metallic Tinsel Foil Fringe Curtains, *\$7 each, amazon.com*

CHAMPAGNÉ COOLER

Not only will this gorgeous matte black bucket keep your champagne chilled, the exterior is a chalkboard that you can write messages on!

Magisso Self-Cooling Champagne Cooler, \$65, bedbathandbeyond.com



PHOTOB

BACKM



CUPS

These paper products look so luxe, your guests will be shocked that they're disposable. And you don't have to do dishes the next day!

Noir - Black Hexagon Large Party Plates, \$6/set of 8, harlowandgrey.com

Noir - Black Colorblock Rarty Cups, \$5/set of 8, harlowandgrey.com

NAPKINS

Noir - Brush Strokes Cocktail Napkins, \$6/pack of 20, harlowandgrey.com



- Champagne
- Sparkling Cider or other Non-Alcoholic Options
- Easy Appetizers
- Water
- Champagne Flutes
- Disposable Flatware

ENTERTAIN WITH:

- Sound System
- Photobooth Props
- □ TV to Watch the Ball Drop
- Party Favors
- Noisemakers
- Party Poppers

These hats will get everyone in a party mood!

PARTY HATS

New Year's Eve Party Hats, \$9/set of 4, mymindseye.com

WHO'S READY FOR A LOVELY CUP OF JOE?

We've rounded up seven coffee roasters in Richmond, VA, who are upping the bean game.

Bla 190

Blanchard's Coffee Roasting Company 1903 Westwood Avenue



Ironclad Coffee Roasters 2904 W Moore Street



Black Hand Coffee Company 3101 Patterson Avenue



Lamplighter Coffee Roaster 116 S Addison Street



Rostov's Coffee & Tea 1618 W Main Street



The Lab by Alchemy Coffee 814 W Broad Street

ROAS



Shockoe Espresso & Roastery 104 Shockoe Slip

+ DISCOVER



COMPARE LISTINGS FROM \$100K - \$399K



\$267,500 4 BEDS + 3 BATHS

STAUNTON ,VA *MLS# 564551*



\$339,000 4 BEDS + 3 BATHS WAYNESVILLE, NC *MLS# 3302757*



\$369,000 3 BEDS + 2 BATHS CROZET, VA *MLS# 564802*

COMPARE LISTINGS FROM \$400K - \$649K



\$468,000 5 BEDS + 3 BATHS AMISSVILLE, VA *MLS# CU10014165*



COMPARE LISTINGS FROM \$650K+





\$2,750,000 6 BEDS + 6 BATHS FREDERICKSBURG, VA *MLS# ST9768726*



\$1,990,000 7 BEDS + 4 BATHS DUBLIN, VA *MLS# 32931*9



3 BEDS + 3 BATHS HENDERSONVILLE, NC *MLS# 3243324*





WE LOOK AT CURRENT LISTINGS FROM AROUND THE REGION TO FIND OUT HOW HOME PRICES COMPARE.

> ARE YOU READY TO LIVE WHERE YOU LOVE?

Contact your Nest Broker for current listings or peruse NestRealty.com.



\$695,000 4 BEDS + 4 BATHS KESWICK, VA

MLS# 564892

live where you love



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